



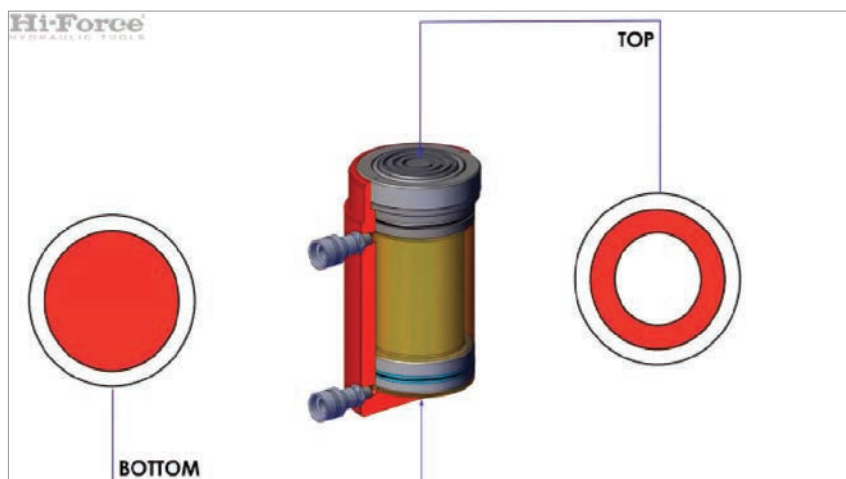
## TRAINING

### PRODUCT TRAINING COURSES

With our ever expanding network of Hi-Force regional offices and authorised distributors worldwide, Hi-Force has identified technical product and application training as an essential core competency for us to maintain our continued growth in the hydraulic tools market.

The latest, updated version of our Product Training Course, is divided into various product groups, each of which cover all aspects of technical sales, industry specific application selling, special product design, practical and theoretical operation, health & safety and general maintenance. Hi-Force believes that our Product Training courses are at the leading edge of the high pressure hydraulic tools industry worldwide.

To cater for the large number of different countries in which our products are now distributed and sold, we have designed our Product Training Courses in such a way that animations and graphics are used wherever possible, minimising the need for sometimes difficult to understand explanations. This enables us to easily translate the text of the various training modules into different languages to suit local market requirements. The moving graphics used within the Hi-Force Product Training Courses vary from a simple hand pump and cylinder, through to complex multiple lifting applications, using split flow pumps, hydraulic torque wrenches and stud bolt tensioners, all of which clearly demonstrate how our products operate, in the most simplistic way.



When delegates experience the visual learning provided by these graphics and then move to the practical training area to put theory into practice by operating our tools in real and simulated situations, the retention of knowledge is far greater than learning just from presentation slides, or books, containing only text and pictures.

Hi-Force Product Training courses can be delivered from any of our worldwide training school locations, from within the facilities of one of our authorised distributors, or even on-site, at the facilities of an end user of our products, provided there is a suitable classroom and practical training area available, as well as the required selection of Hi-Force products, for completing all the practical elements of the applicable training module.



Hi-Force Product Training courses can be tailored to suit individual needs and can be held for any number of days from one up to a full working week of five days. All Training courses will incorporate a written and verbal test, for all participating delegates, to ensure that the required level of learning is achieved. Delegates achieving the required minimum pass level will receive a certificate, in recognition of their achievement.



Whilst primarily focussed on our own global sales team and that of our distributors, we also offer Hi-Force Product Training to end users of our products.